

## Industry News



**'Fifth' Year In A Row..!**

**Not A Misprint:** Pinnacle was once again awarded Mitel **'TOP PARTNER'** for Hospitality for the fifth year in a row.

**And once again,** for the third year in a row, one of Pinnacle's National Account Managers, was named **"Top Hospitality Salesperson"** This year it's **Tom Larson...!!**

Find out more ['HERE'](#)



**Leading The Industry In Sales Three Years In A Row..! 'Top HBO Reseller'**

Find out more ['HERE'](#)

## Trade Shows



**Marriott Connect Conference**

December 12-14, 2018  
San Diego, CA

## Corporate News

**CallAssist360 New Product Launch...!!**

Pinnacle is finalizing the initial installation of its new in-house developed enterprise level contact-center solution at IHG corporate HQ, Atlanta, GA.

The cloud-based server application will operate from Pinnacle's hosted data center with the initial configuration setup to supports up to 1,000 agents.

On-site hardware includes agent telephones, network routers and other devices including large overhead digital displays from Pinnacle's new Digital Signage products line.

**Coming Soon!!**

Pinnacle's 'In-House' developed controller/server designed for hotel guestroom high-speed Internet access. The new solution will feature many enhanced guestroom Internet access functions including 'guest private cloud' option and other features.



## Did You Know?



**InfoMedia360**

**Fact...!!** The application for programming InfoMedia360 Digital Signage is the industry's easiest to learn and use...!!

InfoMedia360 solutions provide a comprehensive selection of display alternatives for each area of the hotel property. From the lobby to meeting rooms, exhibit areas, restaurants, bars, and other interior spaces, there's a selection of display formats in both standard and custom designs.

For hotel exterior applications, InfoMedia360 offers a selection of specialty displays developed for every environmental and visibility requirement.

Users can create the display screen graphics and functionality using the InfoMedia360 programming application. It's easy to learn and use, much like using Microsoft PowerPoint®. Optionality, Pinnacle can provide a full spectrum of custom services for design and programming.

Find out more ['HERE'](#)

## Select Recent Major Projects

**Another Pinnacle First - A Mitel PBX Installation For The Industry's Very First 'Tri-Branded' Hotel By Marriott In Downtown Nashville, TN**  
Marriott AC Hotel - Residence Inn - SpringHill Suites  
410 5th Avenue South, Nashville, TN

Find out more ['HERE'](#)

**Another Pinnacle Hotel360 Turn-Key - End-To-End Installation For New Holiday Inn Express & Suites - Lake Nona, FL**  
10123 William Carey Drive, Orlando, FL



Find out more ['HERE'](#)

**Pinnacle Continues Next Phase of Alcatel-Lucent PBX Installations For Massive Beverly Hilton / Waldorf Astoria Expansion Project**  
9876 Wilshire Blvd, Beverly Hills, CA

Find out more ['HERE'](#)

**Pinnacle Adds Another AC Hotel With Installations For The New Silicon Valley Marriott AC Hotel Sunnyvale/Cupertino**  
597 El Camino Real, Sunnyvale, CA

Find out more ['HERE'](#)

**Pinnacle Installs Mitel 3300 PBX Systems At Historic 'The Inn At Perry Cabin' St. Michaels, MD**  
308 Watkins Lane, St. Michaels, MD

Find out more ['HERE'](#)

**Pinnacle Installs Full Hotel360 Complement of Systems For Newly Opened Cambria Hotel, College Park, MD**  
58321 Baltimore Ave, College Park, MD



Find out more ['HERE'](#)

**Pinnacle Installing Major Systems For New InterContinental Hotel Minneapolis - St. Paul Airport**  
5005 Glumack Dr, Minneapolis, MN



Find out more ['HERE'](#)

**Pinnacle Installs Mitel-3300 For New Dual Branded 300 room Combo-Hotel In Charlotte City Center Entertainment Area**  
Marriott AC / Residence Inn 220 East Trade Street, Charlotte, NC

Find out more ['HERE'](#)

**Pinnacle Installed 1,000 Station Mitel/VMware Data Center Platform For CFI Corporate Operations Center**  
Westgate Resorts, Ocoee, FL

Find out more ['HERE'](#)

## Featured Pinnacle Partners



Mitel is a major partner with Pinnacle beginning decades ago and continuing today. Within the

Lodging and Hospitality Industry, Mitel has always been a major supplier and a dominate name in the industry for over 30 years.

Pinnacle has been a leading Hospitality Industry supplier for Mitel for many years and for the last five years in a row 2013-2018 they have been the number one supplier. Of the more than 3,000 PBX systems installed by Pinnacle, almost 85% have been Mitel. The latest Mitel innovation platform is the Mitel 3300 which is very popular with hotels in every sector.

Find Out More ['HERE'](#)

## Current Special Offers

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Take advantage of Pinnacle's new **'ZERO'** down leasing program with up to 60 months to pay on all of your major equipment purchases.

**CALL TODAY TO GET DETAILS**

(800) 644-9101